

## Management Information Systems: Managing the Digital Firm

Seventeenth Edition



### Chapter 6

Foundations of Business  
Intelligence: Databases and  
Information Management



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## Learning Objectives

- 6.1 What are the problems of managing data resources in a traditional file environment?
- 6.2 What are the major capabilities of database management systems (DBMS), and why is a relational DBMS so powerful?
- 6.3 What are the principal tools and technologies for accessing information from databases to improve business performance and decision making?
- 6.4 Why are data governance and data quality assurance essential for managing the firm's data resources?
- 6.5 How will MIS help my career?



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## Video Cases

- Case 1: Brooks Brothers Closes In on Omnichannel Retail
- Case 2: Maruti Suzuki Business Intelligence and Enterprise Databases



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## Domino's Masters Data One Pizza at a Time (Slide 1 of 2)

- Problem
  - Very large volumes of data
  - Data fragmented in multiple systems and files
- Solutions
  - Develop enterprise data strategy
  - Consolidate, standardize, and cleanse data
  - Revise data access rules and procedures
  - Deploy Talend, MDM software, and Hadoop



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## Domino's Masters Data One Pizza at a Time (Slide 2 of 2)

- Enterprise Management Framework makes data more accurate and consistent enterprise-wide, accelerates decision making and improves customer analysis
- Illustrates the importance of data management for better decision making and customer analysis



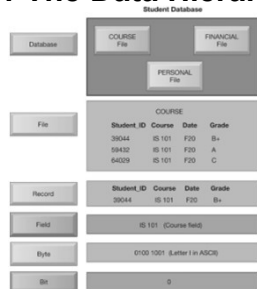
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## File Organization Terms and Concepts

- Database: Group of related files
- File: Group of records of same type
- Record: Group of related fields
- Field: Group of characters as word(s) or number(s)
- Entity: Person, place, thing on which we store information
- Attribute: Each characteristic, or quality, describing entity



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**Figure 6.1 The Data Hierarchy**

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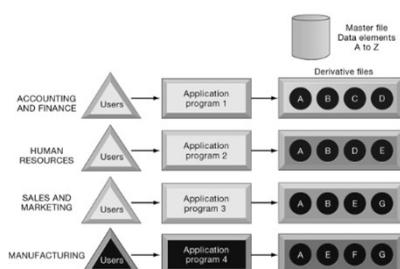
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**Problems with the Traditional File Environment**

- Files maintained separately by different departments
- Data redundancy
- Data inconsistency
- Program-data dependence
- Lack of flexibility
- Poor security
- Lack of data sharing and availability

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**Figure 6.2 Traditional File Processing**

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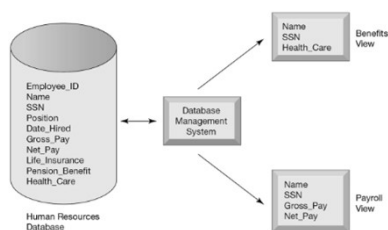
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**Database Management Systems**

- Database
  - Serves many applications by centralizing data and controlling redundant data
- Database management system (DBMS)
  - Interfaces between applications and physical data files
  - Separates logical and physical views of data
  - Solves problems of traditional file environment
    - Controls redundancy
    - Eliminates inconsistency
    - Uncouples programs and data
    - Enables organization to centrally manage data and data security

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**Figure 6.3 Human Resources Database with Multiple Views**

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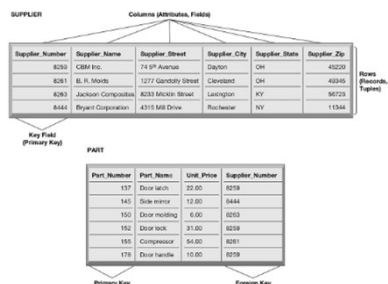
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**Relational DBMS**

- Represent data as two-dimensional tables
- Each table contains data on entity and attributes
- Table: grid of columns and rows
  - Rows (tuples): Records for different entities
  - Fields (columns): Represents attribute for entity
  - Key field: Field used to uniquely identify each record
  - Primary key: Field in table used for key fields
  - Foreign key: Primary key used in second table as look-up field to identify records from original table

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**Figure 6.4 Relational Database Tables**

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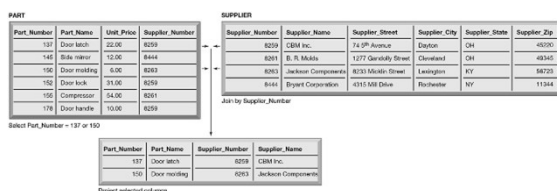
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**Operations of a Relational DBMS**

- Three basic operations used to develop useful sets of data
  - SELECT**
    - Creates subset of data of all records that meet stated criteria
  - JOIN**
    - Combines relational tables to provide user with more information than available in individual tables
  - PROJECT**
    - Creates subset of columns in table, creating tables with only the information specified

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**Figure 6.5 The Three Basic Operations of a Relational DBMS**

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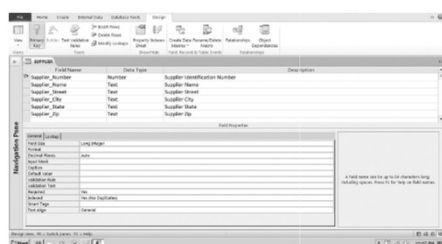
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**Capabilities of Database Management Systems**

- Data definition
- Data dictionary
- Querying and reporting
  - Data manipulation language
    - Structured Query Language (SQL)
- Many DBMS have report generation capabilities for creating polished reports (Microsoft Access)

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**Figure 6.6 Access Data Dictionary Features**

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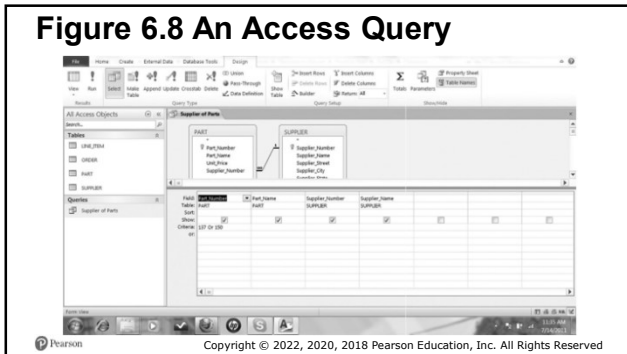
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**Figure 6.7 Example of an SQL Query**

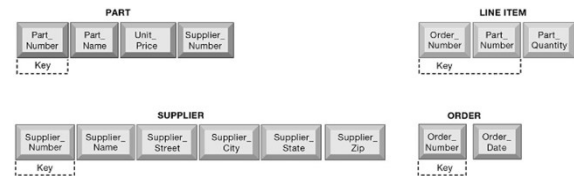
```
SELECT PART.Part_Number, PART.Part_Name, SUPPLIER.Supplier_Number,
SUPPLIER.Supplier_Name
FROM PART, SUPPLIER
WHERE PART.Supplier_Number = SUPPLIER.Supplier_Number AND
Part_Number = 137 OR Part_Number = 150;
```

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**Figure 6.8 An Access Query****Designing Databases**

- Conceptual design vs. physical design
- Normalization
  - Streamlining complex groupings of data to minimize redundant data elements and awkward many-to-many relationships
- Referential integrity
  - Rules used by RDBMS to ensure relationships between tables remain consistent
- Entity-relationship diagram
- A correct data model is essential for a system serving the business well

**Figure 6.9 An Unnormalized Relation for Order****Figure 6.10 Normalized Tables Created from Order****Figure 6.11 An Entity-Relationship Diagram****Non-Relational Databases, Cloud Databases and Blockchain (Slide 1 of 3)**

- Non-relational databases: "No SQL"
  - More flexible data model
  - Data sets stored across distributed machines
  - Easier to scale
  - Handle large volumes of unstructured and structured data

### Non-Relational Databases, Cloud Databases and Blockchain (Slide 2 of 3)

- Cloud databases
  - Appeal to start-ups, smaller businesses
  - Amazon Relational Database Service, Microsoft SQL Azure
  - Private clouds
- Distributed databases
  - Stored in multiple physical locations
  - Example: Google Spanner

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### Interactive Session: Technology: New Cloud Database Tools Help Vodafone Fiji Make Better Decisions

- Class discussion
  - Define the problem faced by Vodafone Fiji. What management, organization, and technology factors contributed to the problem?
  - Evaluate Oracle Autonomous Data Warehouse and Oracle Analytics Cloud as a solution for Vodafone Fiji?
  - How did the new Oracle tools change decision making at Vodafone Fiji?
  - Was using cloud services advantageous for Vodafone Fiji? Explain your answer.

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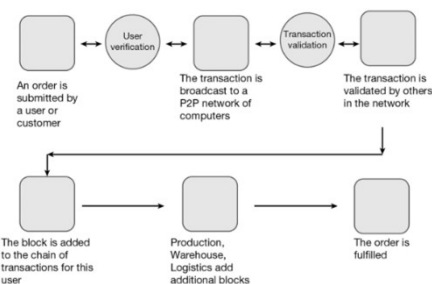
### Non-relational Databases, Cloud Databases, and Blockchain (Slide 3 of 3)

- Blockchain
  - Distributed ledgers in a peer-to-peer distributed database
  - Maintains a growing list of records and transactions shared by all
  - Encryption used to identify participants and transactions
  - Used for financial transactions, supply chain, and medical records
  - Foundation of Bitcoin, and other crypto currencies

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### Figure 6.12 How Blockchain Works



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### The Challenge of Big Data

- Big data
  - Massive sets of unstructured/semi-structured data from web traffic, social media, sensors, and so on
- Volumes too great for typical DBMS
  - Petabytes, exabytes of data
- Can reveal more patterns, relationships and anomalies
- Requires new tools and technologies to manage and analyze

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### Interactive Session: Management: Big Data Baseball

- Class discussion
  - How did information technology change the game of baseball? Explain.
  - How did information technology affect decision making at MLB teams? What kind of decisions changed as the result of using big data?
  - How much should baseball rely on big data and analytics?

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## Business Intelligence Infrastructure (1 of 4)

- Array of tools for obtaining information from separate systems and from big data
  - Data warehouse
  - Data mart
  - Hadoop
  - In-memory computing
  - Analytical platforms

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## Business Intelligence Infrastructure (2 of 4)

- Data warehouse
  - Stores current and historical data from many core operational transaction systems
  - Consolidates and standardizes information for use across enterprise, but data cannot be altered
  - Provides analysis and reporting tools
- Data marts
  - Subset of data warehouse
  - Typically focus on single subject or line of business

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## Business Intelligence Infrastructure (3 of 4)

- Hadoop
  - Enables distributed parallel processing of big data across inexpensive computers
  - Key services
    - Hadoop Distributed File System (HDFS): data storage
    - MapReduce: breaks data into clusters for work
    - Hbase: No SQL database
  - Used by Yahoo, NextBio

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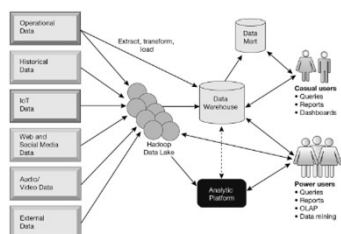
## Business Intelligence Infrastructure (4 of 4)

- In-memory computing
  - Used in big data analysis
  - Uses computers main memory (RAM) for data storage to avoid delays in retrieving data from disk storage
  - Can reduce hours/days of processing to seconds
  - Requires optimized hardware
- Analytic platforms
  - High-speed platforms using both relational and non-relational tools optimized for large datasets

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## Figure 6.13 Contemporary Business Intelligence Infrastructure



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## Analytical Tools: Relationships, Patterns, Trends

- Tools for consolidating, analyzing, and providing access to vast amounts of data to help users make better business decisions
  - Multidimensional data analysis (OLAP)
  - Data mining
  - Text mining
  - Web mining

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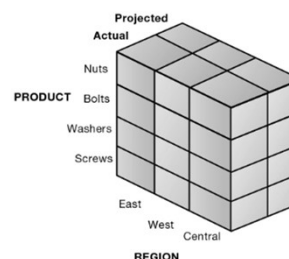
## Online Analytical Processing (OLAP)

- Supports multidimensional data analysis
  - Viewing data using multiple dimensions
  - Each aspect of information (product, pricing, cost, region, time period) is different dimension
  - Example: How many washers sold in the East in June compared to the sales forecast?
- OLAP enables rapid, online answers to ad hoc queries

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**Figure 6.14 Multidimensional Data Model**



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## Data Mining

- Finds hidden patterns, relationships in datasets
  - Example: customer buying patterns
- Infers rules to predict future behavior
- Types of information obtainable from data mining:
  - Associations
  - Sequences
  - Classification
  - Clustering
  - Forecasting

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## Text Mining and Web Mining

- Text mining
  - Extracts key elements from large unstructured text data sets
  - Sentiment analysis software
- Web mining
  - Discovery and analysis of useful patterns and information from web
  - Web content mining
  - Web structure mining
  - Web usage mining

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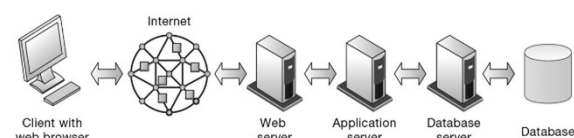
## Databases and the Web

- Many companies use the web to make some internal databases available to customers or partners
- Typical configuration includes:
  - Web server
  - Application server/middleware/scripts
  - Database server (hosting DBMS)
- Advantages of using the web for database access:
  - Ease of use of browser software
  - Web interface requires few or no changes to database
  - Inexpensive to add web interface to system

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**Figure 6.15 Linking Internal Databases to the Web**



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## Data Governance

- Data governance
  - Encompasses policies and procedures through which data can be managed as an organizational resource.
  - Establishes rules for sharing, disseminating, acquiring, standardizing, classifying and inventorying information
    - Example: Firm information policy that specifies that only selected members of a particular department can view certain information



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## Data Quality Assurance

- More than 25 percent of critical data in Fortune 1000 company databases are inaccurate or incomplete
- Before new database is in place, a firm must:
  - Identify and correct faulty data
  - Establish better routines for editing data once database in operation
- Data quality audit
- Data cleansing



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## How Will MIS Help My Career?

- The Company: Mega Midwest Power
- Position Description: Entry-level data analyst
- Job Requirements
- Interview Questions
- Author Tips



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